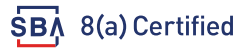




# Oneida Technical Solutions

An 8(a) Enterprise of the Oneida Indian Nation



## RAPID & RELIABLE EXECUTION



**Financially secure.** Oneida Technical Solutions (OTS) is an instrumentality of the Oneida Indian Nation, a sophisticated Indian nation that owns and operates several multifaceted business enterprises. OTS is also parent company of Croop-LaFrance, Inc. (CLF), an experienced federal contracting firm.



**Rapid solutions.** OTS excels in transition management by consistently executing quickly, within budget, and without sacrificing quality or service. With the resources to procure, recruit, and mobilize, coupled with eligibility for **streamlined 8(a) acquisition**, OTS can execute contracts with minimal ramp-up time and zero mission impact.



**OCONUS Experience.** While OTS and its subsidiary support a number of Department of Defense (DoD) installations throughout the continental U.S., OTS has prime contract experience on a U.S. Air Force Foreign Military Sales case abroad, working with multiple agencies both foreign and domestic to coordinate exporting and service delivery in-country.

**Innovation & Modernization.** The combination of OTS' experience in DoD and its support of commercial industries with consumer-driven technology -- and support of the underlying IT infrastructure to deliver and secure those environments -- uniquely position OTS to work with federal customers in implementing upgrades and new solutions.

## TECHNICAL CAPABILITIES

### Command, Control, Communications, Computer & Information Management (C4IM)

- Enterprise Network Infrastructure Analysis, Design, Configuration, Testing & Integration
- Information Assurance; Risk Management Framework (RMF)
- Information Security (PCI & HIPAA Compliance)
- Systems Administration, Integration & Testing
- Data Center Operations & Cloud Migration
- Call Center & Service Desk Operation
- Hardware & Software Configuration Management
- Software Engineering & Database Architecture
- VPN Support, Network Administration & Switch Operation
- Telecommunications Infrastructure & Operations
- VOIP, VTC & Multimedia Services
- Intrusion Detection, Prevention and Surveillance

### NAICS Codes

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541330 Engineering Services
- 541611 Administrative Management and General Management Consulting Services
- 517410 Satellite Telecommunications
- 517919 All Other Telecommunications
- 561210 Facilities Support Services
- 561621 Security Systems Services

## ESTABLISH AN 8(a) SOLE SOURCE CONTRACT IN 5 SIMPLE STEPS



The Small Business Administration (SBA) 8(a) Sole Source vehicle enables agencies to engage in direct buy contracts with certified contractors, streamlining and simplifying the acquisition process for Contracting Officers and federal agencies. Oneida Technical Solutions' (OTS) SBA 8(a) business development certification is valid through July 2024. As per FAR 19.805-1(b)(2) and 13 CFR 124.506(b), **OTS, a Tribally-Owned 8(a)-certified firm, can accept Sole Source Awards up to \$100 million.**

- Step 1.** The Government Program Manager or interested party develops a statement of work, prepares government estimate, and obtains the necessary funding.
- Step 2.** Through direct discussions and negotiations with OTS, the Government Program Manager selects OTS to perform the work and submits a procurement request to the agency Contracting Officer.
- Step 3.** The agency Contracting Officer contacts OTS' SBA Business Development Specialist, Mr. Stephen Barr (Syracuse District) at [stephen.barr@sba.gov](mailto:stephen.barr@sba.gov) or 315.471.9393 x 249. Ultimately, the Contracting Officer will submit an "Offer Letter" to the SBA for the designated scope of services that OTS will perform.
- Step 4.** SBA processes the Offer Letter and returns it to the Contracting Officer who submits the Statement of Work and Request for Proposal or Quotation to OTS.
- Step 5.** OTS submits the proposal which is evaluated and negotiated (if necessary) by the agency and the contract is awarded.

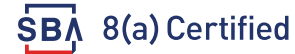




# Oneida Technical Solutions

DUNS Number: 079381098 | CAGE Code: 760W5 | FCL: Top Secret

## PAST PERFORMANCE WITH THE U.S. GOVERNMENT



### Operational Cyber Security & Infrastructure

#### United States Military Academy (USMA) at West Point Risk Management Framework (RMF) Support

**Place of Performance:** West Point, NY

**Prime:** Oneida Technical Solutions

**Scope:** Risk Management Framework (RMF), Network Security, Strategic Advisory Support

#### Cyber as a Service (CaaS)

**Place of Performance:** West Point, NY

**Prime:** Oneida Technical Solutions

**Scope:** Support USMA's Security Operations Center (SOC)

#### Pope Army Airfield

##### IT Infrastructure & Information Assurance

**Place of Performance:** Fort Bragg, NC

**Prime:** Oneida Technical Solutions

**Scope:** Network Control Center & Infrastructure engineering and security, SIPRnet support, Information Assurance, LRA/PKI

### IT Modernization Projects

#### AFLCMC FMS Division – Hanscom AFB

##### Unified Communications

**Place of Performance:** Dominican Republic OCONUS

**Prime:** Oneida Technical Solutions

**Scope:** Site surveys, system design, engineering, installation and ongoing support

**8(a) Sole Source Award in 2017**

#### Defense Cyber Crime Center (DC3)

##### Digital Transformation for Air Force Office of Special Investigations (AFOSI)

**Place of Performance:** Quantico, VA

**Prime:** Lockheed Martin (OTS Subcontract)

**Scope:** OTS provided Project Management and Senior Subject Matter Expertise as a subcontractor to Lockheed Martin

### IT & Desktop Management Support

#### Warner Robins Air Logistics Complex

**Place of Performance:** Robins AFB, GA

**Prime:** Croop-LaFrance, Inc. (OTS subsidiary)

**Scope:** Tier 1-3 Help Desk Support for 22,000 users at Robins AFB, to include desktops, mobile devices, IT asset management and support of eTools flight line operations

#### 72d ABW Comm Directorate

**Place of Performance:** Tinker AFB, OK

**Prime:** Croop-LaFrance, Inc. (OTS subsidiary)

**Scope:** Tier 1-3 Help Desk Support for 23,000 users at Tinker AFB, to include: Communications Focal Point, Client Service Centers, Vulnerability Management, CAC Office/Issuanc

### Software Engineering & Database

#### U.S. Navy - Naval Oceanographic Office (NAVO)

##### Data Warehouse Software Engineering Services

**Place of Performance:** Stennis Space Center, MS

**Prime:** Oneida Technical Solutions

**Scope:** Software programming and STIG compliance for geospatial mapping tool; .NET, Java, HTML5, C#, Oracle, ArcGIS

#### Army Corps of Engineers

##### Knowledge Management & Database Administration

**Place of Performance:** Buffalo, NY

**Prime:** Oneida Technical Solutions; Croop-LaFrance, Inc. (previous iteration)

**Scope:** Management and maintenance of technical library and document repository database; assist with location information and materials for projects

### Network Engineering & Telecommunications

#### U.S. Army NETCOM

##### C4/IT Enterprise Management Services

**Place of Performance:** Dugway Proving Ground, UT

**Prime:** Croop-LaFrance, Inc. (OTS subsidiary)

**Scope:** Enterprise System Administration, IT Desktop Management and Support, Network Engineering, Telecommunications and Land Mobile Radio Support to the Network Enterprise Center at Dugway Proving Ground

#### United States Military Academy (USMA) at West Point

##### Managed Enterprise Services - Network Operations Center (NOC)

**Place of Performance:** West Point, NY

**Prime:** Oneida Technical Solutions

**Scope:** Network engineering, design, network security, 24/7 network monitoring and break-fix operations and maintenance

#### Navy Satellite Communications Facility

**Place of Performance:** Northwest, VA

**Prime:** Rome Research Corporation (OTS Subcontract)

**Scope:** OTS provides operation and maintenance support for Extremely High Frequency (EHF) and Super High Frequency (SHF) SATCOM systems

### Secure Call Center Operations

#### Fixed Site Sustainment - U.S. Air Force - Europe

**Place of Performance:** Verona, NY

**Prime:** CACI (OTS subcontract)

**Scope:** 24/7/365 Tier 1 support for Intrusion Detection Systems (IDS)

#### Fixed Site Sustainment - U.S. Air Force - CONUS

##### Managed Enterprise Services - Network Operations Center (NOC)

**Place of Performance:** Verona, NY

**Prime:** Xator (OTS subcontract)

**Scope:** 24/7/365 Tier 1 support for 30+ AFB location IDS components



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